Leon J. Roomberg, PMP, MDBA, MS

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| **Project Leadership, Technology Architecture, Project Management, and Team Leadership**  Led and delivered a portfolio of projects valued at more than one hundred million dollars over the last twenty years.  Areas of expertise include data warehousing, direct marketing systems, and analytical tools and approaches supporting e-commerce platforms. Works with and manages business units, technologists, and often sales support staff as well.  Skilled in gathering customer requirements, writing proposals, pricing, presenting, and helping to close business, managing turn-key out-source engagements, including programmers, DBAs, customer service, and platform technical people. Proficient in both classic waterfall and agile approaches to project management.  Team Manager, Mentor, Staff Developer and skilled in Organizational Development. |

**Education/Credentials:**

* **PMP** - Project Management Professional certification, Project Management Institute, 2007
* **MDBA** - Master of Database Administration certificate, Oracle Corporation, 1997
* **MS** - Master of Science: Dual Major: Human Resource Management & Counseling, University of Bridgeport, 1996
* **BES** - Bachelor of Elective Studies Dual Major: Business Management & Psychology, University of Bridgeport, 1994

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| Employment History   |  |  |  | | --- | --- | --- | | 2012 - current | The Neat Company  Director, Information Services |  | | 2011 – 2012: | RCG, Inc. / Client: ARI, Inc. (2011 – current – short term – [1-year project])  Technology Team Manager / Enterprise System Architect |  | | 2007 - 2011 | ALC, Princeton, New Jersey  IT Director / Chief Information Officer |  | | 2006 - 2007: | Radian Group, Philadelphia, PA (Mortgage Insurance)  Project Manager |  | | 2003 - 2006: | Mark Systems, Mount Holly, New Jersey  Director, Implementation Projects (All customer-based enterprise software installations.) |  | | 1995 - 2002 | Marketing Communication Systems, Ivyland, PA  Director, Programs and Projects for Data Warehousing & Marketing Database Systems |  | | 1991 - 1995 | RCG, Inc., Bridgeport, CT  Consultant for Program & Project Management |  | | 1986 - 1991 | PHH Corporation, Wilton, CT.  Project Manager / Project Leader |  | | 1984 - 1985 | Dun & Bradstreet Computing Services, Wilton, CT  Analyst |  |   2012- current: The Neat Company. Director, Information Systems   * Responsible for planning for new Enterprise Software Platform, delivering Data Warehouse (OLAP) and operational database (OLTP) infrastructure and staffing and managing new team for the development and deployment of the system. Responsible for analyzing and designing new e-commerce platform scheduled for late 2013 implementation. * Deployed new VOIP telephone system; deployed new Call Center Software (Telax); and stabilized NetSuite as the enterprise systems software. Designed, supervised development, and deployed new Shipping System that increased shipping capacity from 2,100 packages per day to 22,000 packages per day. * While directing I.S., also temporarily managed Financial Operations and Information Technology Groups while a new management team could be hired.   **2011 – short term – [1-year project]) ARI, Inc. (Technology Team Manager**   * Responsible for designing new Enterprise Software Platform, and staffing and managing new team for the development and deployment of the system.   **2007 through 2011 ALC, Princeton, New Jersey (IT Director then promoted to Chief Information Officer)**   * Project included   + Rebuilt and extended central and regional data centers.   + Managed development and maintenance in Oracle, .Net, and open platforms.   + Replaced and consolidated Linux, Solaris, and Windows servers.   + Replaced MPLS WAN, upgraded backbone to 10Gb.   + Installed new storage area network.   + Largest clients supported: CitiBank and American Express.   + Migrated legacy Avaya Telephone System to Asterisk-based Digium VOIP system. * Responsible for American List Counsel, Empathy Lab, DataCentrix, and SourceMDS. * Developed and supported enterprise marketing systems for financial services and information clients including **American Express, Citibank,** and **Dow Jones**. * Project Portfolio of 26 IT projects valued at six million dollars, attached. * Trained in both SDLC and Agile approaches to Project Management & Application Development   Responsible for budget (salary, expense, and capital) of two million dollars annually. Managed IT staff of 12 including 3 project managers. Spent approximately 50% of time as a hands-on project manager leading own projects.  Developed Project Initiation documents. Developed Project Plans. Managed Program and Project Execution.  **2006 – 2007: Project Manager**  Radian Group, Philadelphia, PA (Mortgage Insurance)   * Project Manager for the "Credit Risk Management Analytical Platform." * Project Manager for Radian’s corporate-wide Meta Data Implementation.   Developed Project Initiation documents. Developed Project Plans. Managed Project Execution.  **2003-2006: Director, Implementation Projects (All customer-based enterprise software installations.)**  Mark Systems, Mount Holly, New Jersey   * Project portfolio included supervision of enterprise software deployments at more than 30 home builders across the nation. * Supervised staff of software specialists who consulted with clients, installed software, coded and delivered, custom enhancements.   **Pre-Sales Support** included provision of demonstrations and discussions with C-Level executives at prospective clients, and the identification, specification, cost estimating, and SOW development for customer sign-off.  Developed Project Initiation documents. Developed Project Plans. Managed Program and Project Execution.  **1995-2002: Director, Programs and Projects for Data Warehousing & Marketing Database Systems**  Marketing Communication Systems, Ivyland, PA   * Designed and then Supervised Development of Enterprise Marketing Systems. * Financial services clients including **Resource One Mortgage, Ameriquest Mortgage, AIG, and Fortis Insurance.**   Managed staff of 3 who expanded to 25 over seven years. Implemented Project Management systems (a pre-cursor to a PMO.) Managed projects of $500,000 to $1,000,000. Annual project revenues by 2002 grew to $14 million.  Developed Project Initiation documents. Developed Project Plans. Managed Program and Project Execution.  **1991 – 1995: Consultant for Program & Project Management**  RCG, Inc., Bridgeport, CT   * Provided project management and IT support (staff of 12 consultants) to **Fuji Medical Systems, Fraser Paper, Sony, Dyanon, Dynatec**.   **1986 – 1991: Project Manager / Project Leader**  PHH Corporation, Wilton, CT.   * Project Manager for Executive Information System (EIS), Corporate Budgeting, Data Extraction programs, and communication programs.   **1984 – 1985: Analyst**  Dun & Bradstreet Computing Services, Wilton, CT   * Provided programming and database technical support to Strawbridge & Clothier, Scott Paper, Girl Scouts of America. |